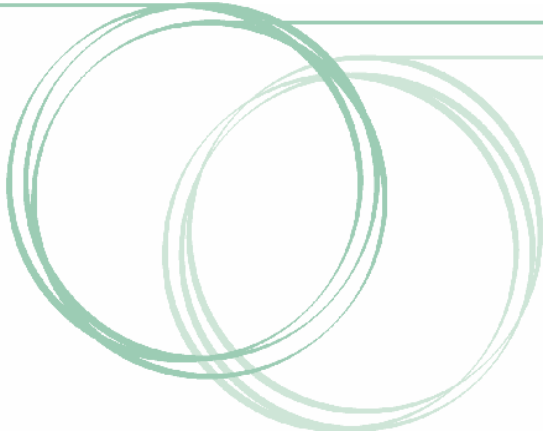


List of Publications by Erik de Haan



1. Books
2. Peer Reviewed Journal Articles
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4. Other Publications
 - A – Journal Articles
 - B – Chapters
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5. PhD Thesis

1 Books

1. De Haan, E. (2017). *Team Coaching Pocketbook*. Alresford: Management Pocketbooks. ISBN 9781906610906.
Also published in Dutch: **Team coaching: gezamenlijke reflectie als motor voor prestatie**. Amsterdam: Boom, 2017. And in Italian: **Team coaching**, in 2018. Firenze: Giunti Psychometrics.
2. Regouin, W. & De Haan, E. (2015). *Supervisie: gids voor supervisanten*. Assen: Van Gorcum. Revised 9th edition: 2017. ISBN 97890232554034
Also published in English: De Haan, E. & Regouin, W. **Being supervised: a guide for supervisees**. London: Karnac Books, 2016. ISBN 9781782204237.
3. De Haan, E. & Kasozi, A. (2014). *The leadership shadow: how to recognise and avoid derailment, hubris and overdrive*. London: Kogan Page. ISBN 9780749470494
Also published in Dutch: **De schaduwkant van leiderschap: herkennen en vermijden van hoogmoed, ontsporing en excessen**. Assen: Van Gorcum, 2014. ISBN 9789023253419
4. De Haan, E., Baldwin, A., Carew, N., Conway, S., Elliman, J., Hazell, J., Martin, A., Mureau, S., O'Connell, P., Pounder, N., Rutherford, P. & Wanke, C. (Eds., 2013). *Behind closed doors: stories from the coaching room*. Faringdon: Libri. Enlarged second edition with A. Craig, R. Evers-Cacciapaglia, I. Duit & M. Grant: 2016. ISBN 9781907471773
5. De Haan, E., & Sills C. (Eds., 2012). *Coaching relationships: relational coaching field book*. Faringdon: Libri. ISBN 9781907471285
6. De Haan, E. (2011). *Supervisie in actie: handboek supervisie voor coaches en adviseurs*. Assen: Van Gorcum. ISBN 9789023247883
Also published in English: **Supervision in action: a relational approach to coaching and organisation supervision**. Columbus: McGraw-Hill / Open University Press, 2012. ISBN 9780335245772
7. De Haan, E. (2007). *Relationele coaching: wegen naar meesterschap in helpende gesprekken*. Assen: Van Gorcum. ISBN 9789023243489
Also published in English: **Relational coaching: journeys towards mastering one-to-one learning**. Chichester: Wiley, 2008. ISBN 9780470724286
8. De Haan, E. (2005). *Adviseren voor gevorderden: over de verleidingen, risico's en grenzen van het vak*. Assen: Van Gorcum. ISBN 9789023241416
Also published in English: **Fearless consulting: temptations, risks and limits of the profession**. Chichester: Wiley, 2006. ISBN 9780470026953
Also published in Russian: Бесстрашный консалтинг. Piter Print, 2007. ISBN 9785911803193
9. De Haan, E. & Burger, Y. (2004). *Coachen met collega's: praktijkboek individuele consultatie*. Assen: Van Gorcum. Revised second edition: 2007, third edition: 2009, fourth edition: 2011, revised fifth edition: 2013, revised sixth edition: 2017. ISBN 978902325096

Also published in English: **Coaching with colleagues: an action guide to one-to-one learning**. Basingstoke: Palgrave Macmillan, 2005. Revised second edition: 2013. ISBN 9781403943231; Second edition: ISBN 9781137359193

10. De Haan, E. (2001). *Leren met collega's: praktijkboek intercollegiale consultatie*. Assen: Van Gorcum. Revised second edition: 2004, revised third edition: 2007, fourth edition: 2009. ISBN 978902324265
Also published in English: **Learning with colleagues: an action guide to action learning**. Basingstoke: Palgrave Macmillan, 2005. ISBN 9781403942876
11. De Haan, E. (1997). *King Lear voor adviseurs en managers: het adviesproces als drama*. Schiedam: Scriptum. 9055940933
Also published in English: **The consulting process as drama: learning from King Lear**. London: Karnac Books, 2003. ISBN 9781855759862

2 Peer Reviewed Journal Articles

2018:

1. De Haan, E., Gray, D.E. & Bonneywell, S. (2018). Executive coaching outcome research in a field setting: A near-randomized controlled trial study in a global healthcare corporation. *Academy of Management Learning and Education*, submitted.
2. De Haan, E. & Burger, Y. (2018). Analyse van coachgedrag: Hoe scoren coaches zichzelf, en wat vinden hun cliënten ervan? *M & O*, 2, 4-24.

2017:

3. De Haan, E. (2017). Trust and safety in coaching supervision. Some evidence that we are doing it right. *International Coaching Psychology Review*, 12.1, 37-48.
4. De Haan, E. & Nilsson, V.O. (2017). Evaluating Coaching Behavior in Managers, Consultants and Coaches: A Model, Questionnaire, and Initial Findings. *Consulting Psychology Journal*, 69.4, 315-333.

2016:

5. De Haan, E., Grant, A., Burger, Y., & Eriksson, P.-O. (2016). A large-scale study of executive coaching outcome: the relative contributions of working relationship, personality match, and self-efficacy. *Consulting Psychology Journal: Practice and Research* 68.3, 189-207. ISSN 1065-9293
6. De Haan, E. (2016). The leadership shadow: How to recognise and avoid derailment, hubris and overdrive. *Leadership* 12: 504-512.

2015:

7. De Haan, E. & Nieß, C. (2015). Differences between critical moments for clients, coaches, and sponsors of coaching. *International Coaching Psychology Review*, 10.1, 38-61. ISSN 1750-2764

2014:

8. De Haan, E. (2014). Back to basics III: on inquiry, the groundwork of coaching and consulting. *International Coaching Psychology Review*, 9.1, 81-91. ISSN 1750-2764

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9. De Haan, E. & Duckworth, A. (2013). Signaling a new trend in coaching outcome research. *International Coaching Psychology Review*, 8.1, 6-20. ISSN 1750-2764
10. De Haan, E., Duckworth, A., Birch, D. & Jones, C. (2013). Executive coaching outcome research: the predictive value of common factors such as relationship, personality match and self-efficacy. *Consulting Psychology Journal: Practice and Research*, 65.1, 40-57. ISSN 1065-9293

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11. De Haan, E. & Nieß, C. (2012). Critical moments in a coaching case study: illustration of a process research model. *Consulting Psychology Journal: Practice and Research*, 64, 3, 198-224. ISSN 1065-9293
12. De Haan, E. (2012). Back to basics II: how the research on attachment and reflective-self function is relevant for coaches and consultants today. *International Coaching Psychology Review*, 7.2, 194-209. ISSN 1750-2764

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13. De Haan, E. (2011). Back to basics I: how the discovery of transference is relevant for coaches and consultants today. *International Coaching Psychology Review*, 6.2, 180-193. ISSN 1750-2764
14. De Haan, E., Culpin, V. & Curd, J. (2011). Executive coaching in practice: what determines helpfulness for clients of coaching? *Personnel Review*, 40, 1, 24-44. ISSN 0048-3486

2010:

15. De Haan, E. & Sills, C. (2010). The relational turn in executive coaching. *The Journal of Management Development*, 29, 10, 845-851. ISSN 1758-7492
16. De Haan, E., Bertie, C., Day, A. & Sills, C. (2010). Critical moments of clients of coaching: towards a 'client model' of executive coaching. *Academy of Management Learning and Education*, 5, 2, 109-128. ISSN 1537-260X
17. De Haan, E., Bertie, C., Day, A. & Sills, C. (2010). Critical Moments of Clients and Coaches: A Direct-Comparison Study. *International Coaching Psychology Review*, 5, 2, 109-128. ISSN 1750-2764

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18. Day, A., De Haan, E., Sills, C., Bertie, C & Blass, E. (2008). Coaches' experience of critical moments in the coaching. *International Coaching Psychology Review*, 3, 3, 207-218. ISSN 1750-2764
19. De Haan, E. (2008). I struggle and emerge – critical moments of experienced coaches. *Consulting Psychology Journal: Practice and Research*, 60, 1, 106-131. ISSN 1065-9293
20. De Haan, E. (2008). I doubt therefore I coach – critical moments in coaching practice. *Consulting Psychology Journal: Practice and Research*, 60, 1, 91-105. ISSN 1065-9293
21. De Haan, E. (2008). Becoming simultaneously thicker and thinner skinned: the inherent conflicts arising in the professional development of coaches. *Personnel Review*, 37, 5, 526-542. ISSN 0048-3486

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22. Caulat, G., & De Haan, E. (2006). Virtual peer consultation: how do virtual leaders learn? *Organisations & People*, 13, 4, 24-32. ISSN 1350-6269
23. De Haan, E., & De Ridder, I. (2006). Action learning in practice: how do participants learn? *Consulting Psychology Journal*, 58, 4, 216-231. ISSN 1065-9293

2005:

24. De Haan, E. (2005). Refloating stranded organisations. *Organisations & People*, 12, 4, 30-38. ISSN 1350-6269
25. De Haan, E. (2005). Free Space. *Philosophy of Management, Spring*, 47-48. ISSN 1740-3812

2003:

26. De Haan, E., & De Ridder, I. (2003). Intercollegiale consultatie: hoe leren deelnemers? *M & O*, 3, 5-30. ISSN 0165-1722

2000:

27. De Haan, E. (2000) – Filosofie aan het werk. *Filosofie In Bedrijf*, 12(3), 76-77. ISSN 1384-1009

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28. De Haan, E. (1999). Weldadig spreken met dubbele tong. Ironie als techniek van de helpende buitenstaander bij veranderingen. *Filosofie In Bedrijf*, 11(3), 54-64. ISSN 1384-1009

1996:

29. De Haan, E., Lutz, C., & Noest, A.J. (1996). Nonspatial visual attention explained by spatial attention plus limited storage. *Perception*, 25, 5, 591-608. ISSN 0301-0066

1995:

30. De Haan, E., Erens, R.G.F., & Noest, A.J. (1995). Shape from Shaded Random Surfaces, *Vision Research*, 35, 21, 2985-3001. ISSN 0042-6989
31. De Haan, E. (1995). Edge-curvature discriminability argues against explicit curvature detectors. *Journal of the Optical Society of America A*, 12, 202-213. ISSN 0740-3232

1994:

32. De Haan, E., Boulton, J.C., Noest, A.J. & Koenderink, J.J. (1994). Rapid segmentation of one-dimensional noise textures across borders. *Vision Research*, 34, 2689-2700. ISSN 0042-6989

3 Peer Reviewed Book Chapters

1. De Haan, E. and Gannon, J. (2016). The Coaching Relationship. In T. Bachkirova, G. Spence & D. Drake, *Sage Handbook of Coaching* (chapter 11; pp. 195-221). London: Sage.
2. De Haan, E. (2013). Prologue: on inquiry the groundwork of coaching & Epilogue: developing our capacity to be affected in relationship. In E. de Haan, A. Baldwin, N. Carew, S. Conway, J. Elliman, J. Hazell, A. Martin, S. Mureau, P. O'Connell, N. Pounder, P. Rutherford & C. Wanke (Eds.), *Behind closed doors: stories from the coaching room*. Faringdon: Libri. ISBN 9781907471773
3. De Haan, E., & Duckworth, A. (2012). The coaching relationship and other 'common factors' in executive coaching outcome. In E. de Haan, & C. Sills (Eds.), *Coaching relationships: relational coaching field book* (pp. 185-196). Faringdon: Libri. ISBN 9781907471285
4. De Haan, E. & Birch, D. (2011). Supervision for organisation consultants. In T. Bachkirova, P. Jackson, & D. Clutterbuck (Eds.), *Coaching and mentoring supervision: theory and practice* (pp. 216-229). Oxford: Oxford Brookes University. ISBN 9780335242986
5. De Haan, E. (2005). Kiezen van oplossingen. In G.J. Schuiling, & W. Heine (Eds.), *Leren stimuleren* (chapter 5). Assen: Van Gorcum. ISBN 9789023241713

4 Other Publications

A Journal articles

2018:

1. De Haan, E. (2018). Wat doen we met het gebrek aan regulering in coaching? *Tijdschrift voor Coaching*, March, 87-91.
2. De Haan, E. (2018). Are you the coach you think you are? Different perspectives on coaching behaviour. *Coaching Today*, January, 6-10.
3. De Haan, E. & Duit, I. (2017). Troubleshooter: here's my opinion. *Coaching @ Work*, January 2018, 13.1, 26-27.

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4. De Haan, E. (2017). Perspective: is this your best. Are you the coach you think you are? Erik de Haan shares research comparing coach and client perspectives. *Coaching @ Work*, November 2017, 12.6, 10-13.
5. De Haan, E. (2017). Many factors influence our coaching perceptions. *Coaching @ Work*, September 2017, 12.5, 7.
6. De Haan, E. (2017). How supervisors attend to coaches, so that they attend to leaders. *Coaching Perspectives* 15, 6-8.
7. De Haan, E. (2017). De onschatbare waarde van reflectie [The sheer value of reflection]. *Coachlink Magazine* 7, 41.
8. Burger, Y. & De Haan, E. (2017). Coachingonderzoek als laboratorium van het adviesvak – Over onderzoek naar coaching en een provocatie van adviseurs. [How coaching research may inspire organisational consultants]. *Management & Consulting* 4, 108-111.
9. De Haan, E. & McCarry, P. (2016). The sports coach meets the executive coach II: what can we learn from executive coaching. *Coaching Today*, January 2017, 20-25.

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10. McCarry, P. & De Haan, E. (2016). The sports coach meets the executive coach I: what can we learn from sports coaching? *Coaching Today*, October 2016, 6-11.
11. De Haan, E. (2016). Arbeitsfähig bleiben – Balance halten – Einsichten gewinnen. Wie Coaching und Supervision Qualität für Organisationen sichern. *Organisationsberatung, Supervision, Coaching*, 23.4, 439–447.
12. De Haan, E. (2016). What works in coaching? New research into coaching shows what really produces results. *The Training Journal*, July 2016, 19-22.
13. De Haan, E. (2016). Helderheid over doelen en werkwijzen. Onderzoek naar de werkzame bestanddelen van executive coaching. *Tijdschrift voor Begeleidingskunde*, 5.2, 16-22.

14. De Haan, E. (2016). Working with the leadership shadow: coaching and supervision for quality assurance. *Coaching Today*, January, 6-10.

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15. De Haan, E. (2015). Keeping fit, maintaining balance, gaining insight: how coaching and supervision provide quality assurance for organisations. *ECVision. Supervision and Coaching in Europe: Concepts and Consequences* (report published by the European Commission), 27-35.
16. Metselaar, C. & De Haan, E. (2015). A critique of the use of diagnostic instruments in executive coaching. *Coaching Today*, July, 16-17.
17. De Haan, E. (2015). The shadow side of boards – and how team coaches can help. *The Training Journal*, May 2015, 49-52.
18. De Haan, E. (2015). De toekomst van de begeleidingskunde. *Tijdschrift voor Begeleidingskunde*, 4.2, 17.
19. Boekholt, M., Van Gorp, J. & De Haan, E. (2015). De werkzame elementen van coaching: relatie coach-coachee belangrijkste sleutel effectiviteit. *Tijdschrift voor coaching*, March 2015, 102-105.
20. De Haan, E. & Copeland, A. (2015). The Leadership Shadow. Part one: *The Training Journal*, January 2015, 21-24. Part two: *The Training Journal*, February 2015, 21-24.
21. De Haan, E. & Burger, Y. (2015). Werkt executive coaching? En zo ja, wat werkt en voor wie? *De Psycholoog*, January, 10-20.

2014:

22. De Haan, E. & Mannhardt, S. (2014). Wirkungsvolles Executive-Coaching – Worauf kommt es an? *Coaching Magazin*, 4, 35-39.
23. De Haan, E. (2014). Dealing with the shadow side of business. *HR Magazine*, In Press.
24. De Haan, E. & Kasozi, A. (2014). Herkennen en vermijden van hoogmoed, ontsporing en excessen: de schaduwkant van leiderschap. *Tijdschrift voor Management Development*, 22.4, 22-25.
25. De Haan, E. & Kasozi, A. (2014). De schaduwkant van leidinggeven: coachen bij hoogmoed, ontsporing en excessen. *Tijdschrift voor coaching*, 3, 24-29.
26. Page, N. & De Haan, E. (2014). Does coaching work? ...and if so, how? *The Psychologist*, 27.8, 582-586.
27. De Haan, E. & Carroll, M. (2014). Moral Lessons – Part 2: further guidance. *Coaching @ Work* 9.2, March/April, 46-50.
28. De Haan, E. & Carroll, M. (2014). Moral Lessons – Part 1: what would you do? *Coaching @ Work* 9.1, January/February, 37-39.

29. De Haan, E. & Nieß, C. (2014). Critical moments [A comparison between clients', coaches', and sponsors' perceptions of change]. *Training Journal*, January, 65-69.
30. Wiggins, L., Bird, J., Reilly, C., Atter, A. & De Haan, E. (2014). Reliving the Moment: using audio playback in coaching supervision. *Coaching Today*, April, 23-27.

2013:

31. De Haan, E. & Dini, S. (2013) Il 'più grande progetto mai realizzato' sui risultati del coaching: risultati preliminary. *Sviluppo & Organizzazione*, Ottobre, 52-57.
32. De Haan, E. & Page, N. (2013). Onderzoek naar de uitkomsten van coaching. *Tijdschrift voor coaching*, 3, 102-103.
33. De Haan, E. & Burger, Y. (2013). Klik blijkt belangrijkste voorspeller. Eerste bevindingen van groot onderzoek naar de opbrengsten van coaching. *LVSC Tijdschrift voor Supervisie*, 2.4, 28-35.
34. De Haan, E. (2013). 'Klik' bepaalt effectiviteit coaching. *Loopbaanvisie* 3, 68-71.
35. De Haan, E. & Page, N. (2013). Coaching - making it count. *Training Journal*, August 2013, 66-69.
36. De Haan, E. & Mannhardt, S. (2013). Coaching-studie – Die Zutaten des Erfolgs. *Trainingaktuell*, August 2013, 6-7.
37. De Haan, E. & Page, N. (2013). Outcome report: conversations are key to results. *Coaching @ Work*, July/August 2013, 10-13.
38. De Haan, E. (2013). Canon van de begeleidingskunde. *LVSC Tijdschrift voor Supervisie*, 2.2, 58-59.

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39. De Haan, E. & Taeger, F. (2012). Teilnehmer für die weltweit größte Coaching-Studie gesucht. *Coaching Magazin* 3, 6-7.
40. De Haan, E. & Copeland, A. (2012). Calling all coaches – help us to break new ground. *Coaching @ Work*, July/August 2012, 56-57.
41. Copeland, A. & De Haan, E. (2012). The greatest coaching outcome research ever. *The Listener*, May 2012, 2-5.
42. Copeland, A. & De Haan, E. (2012). A major pesquisa sobre resultados do coaching [Portuguese translation of the above article]. *Journal Ação in Coaching*, Maio 2012, 23-25.
43. De Haan, E. (2012). Super visie in actie: vernieuwen en verbinden. *LVSC Tijdschrift voor Supervisie*, pp. 278-279.
44. De Haan, E. (2012). Het effect van coaching [coaching effectiveness: the largest coaching outcome research ever]. *Tijdschrift voor Ontwikkeling in organisaties*, 3 (September Issue), 37-41.

2011:

45. De Haan, E. & Peters, K. (2011). A commentary on Simon Jenkins' Coaching Philosophy, Eclecticism and Positivism. *Annual Review of High Performance Coaching & Consulting*, 2011, 91-94.
46. De Haan, E. (2011). De organisatiesupervisor – schaduwadvisering voor organisatieadviseurs [The organisation supervisor – shadow consulting for organisation consultants]. *Tijdschrift voor Coaching*, 3, 74-79.
47. Wiggins, L., Atter, A., & de Haan, E. (2011). Supervision, lives and audiotapes. *Coaching @ Work* 6, 6, 42-45.
48. De Haan, E., & Nieß, C. (2011). Altered images. *Coaching @ Work* 6, 4, 34-37.
49. De Haan, E., & Nieß, C. (2011). Change through executive coaching: the organisational perspective. *The Training Journal*, July, 66-70.
50. De Haan, E., & Wels, I. (2011). De link tussen top, topteams en high performance. [Development at the top: an inquiry into personal development at executive-board level] *Management & Consulting*, July.
51. De Haan, E., & Birch, D. (2011). Supervision for consultants. *The Training Journal*, January, 63-67.
52. Robinson, E., & De Haan, E. (2011). Supervision: learning about my 'esprit de l'escalier'. *Coaching @ Work*, 6, 1, 38-41.

2010:

53. De Haan, E., & Duckworth, A. (2010). De steen der wijzen van executive coaching: wat werkt? [The holy grail of executive coaching: what works?]. *Tijdschrift voor Coaching*, 3, 74-79.
54. De Haan, E. (2010). Tien geboden voor de executive coach: hoezeer coaches kunnen leren van modern kwantitatief onderzoek in de psychotherapie [What psychotherapy research may teach executive coaches]. *Management en Consulting* 1, 10-14.
55. De Haan, E., & Duckworth, A. (2010). The holy grail of executive coaching: discovering what really works. *Coach & Mentor*, Spring, 24-27.
56. De Haan, E., & Birch, D. (2010). Quality control for coaching. *The Training Journal*, August, 71-74.

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57. Duckworth, A., & de Haan, E. (2009). The ties that bind. *Coaching @ Work* 4.5, September/October, 30-34.
58. Duckworth, A., & de Haan, E. (2009). What clients say about our coaching. *The Training journal*, August, 64-67.

- 59. De Haan, E. (2009). Executive coaching strategies for leading in turbulent times. *European Foundation for Management Development Journal*, 3, 3, 7-8.
- 60. De Haan, E. (2009). Coachen aan weerszijden van het kanaal [Coaching on both sides of the channel]. *Management en Consulting*, 3, 23.
- 61. De Haan, E. (2009). Meeting of minds - Coaching in real time. *Coaching @ Work*, January, 28-31.
- 62. De Haan, E. (2009). Double Dutch – Letter from the Netherlands. *Coaching @ Work*, March, 17.

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- 63. De Haan, E. (2008). Lost in the moment. 'Viewpoint' piece for *Coaching @ Work*, September, 23.
- 64. De Haan, E. (2008). Vrijmoedig luisteren: het werkzame bestanddeel van vrijmoedig adviseren [Fearless listening: the hidden factor behind the power of fearless consulting]. *Management en Consulting*, 6, 18-21.
- 65. De Haan, E. (2008). Die zehn Gebote für den Executive Coach. [The ten commandments for the executive coach. *Wirtschaftspsychologie Aktuell*, June.

2007:

- 66. De Haan, E. (2007). Ten Commandments for the executive coach. *Training Journal*, October, 51-55.
- 67. Perry, W., de Haan, E., & King, K. (2007). Action Station. *Coaching @ Work*, November, 44-47.
- 68. Bertie, C. Day, A., de Haan, E., & Sills, C. (2007). Second thoughts – Coaching Research. *Coaching @ Work*, November, 28-31.
- 69. De Haan, E. (2007). Worstelen en bovenkomen: onderzoek naar spannende momenten [Struggling and emerging: research into critical moments]. *Nederlands Tijdschrift voor Coaching*, 02-07, 23-26.
- 70. De Haan, E. (2007). Point of impact: how should coaches deal with turning points in coaching sessions? *Coaching @ Work*, 2, 3, 40-42.
- 71. De Haan, E., & Blass, E. (2007). Using Critical Moments to Learn about Coaching. *Training Journal*, April, 54-58.
- 72. Van Baarsen, B., & de Haan, E. (2007). Vormen en bereik, stijlen en aanpak van 1-op-1 coaching [Form and range, style and approach of one-to-one coaching]. *De Coaching Gids*, 7-13.

2006:

- 73. De Haan, E. (2006). Magic Moments. *Coaching @ Work*, November/December 2006, 49-52.
- 74. De Haan, E. (2006). Coaching on the couch. Monthly column from January – December 2006. *Training Journal* (12 instalments).
- 75. De Haan, E. (2006). A personal reading of Homer's Odyssey. *Coach & Mentor*, Spring 2006.
- 76. De Haan, E. (2006). Coachen binnen organisaties – een inleiding [coaching within organisations – an introduction]. *Opleiding & Ontwikkeling*, January 2006, 9 - 11.
- 77. De Haan, E. (2006). Spanning en twijfel als bron voor coaching [Tension and doubt as a source of coaching]. *Nederlands Tijdschrift voor Coaching* 02-06, 47 - 50.
- 78. De Haan, E. (2006). Fearless Listening – *Ashridge 360 Journal* (July 2006).

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- 79. De Haan, E. (2005). A new vintage: old wine maturing in new bottles. *The Training Journal*, November, 20-24.
- 80. De Haan, E. (2005). Hoe trek ik mijn vastgelopen organisatie weer vlot? *Opleiding & Ontwikkeling*, October, 27-31.
- 81. De Haan, E. (2005). Coaching en Mentoring: putten uit eeuwenoude tradities. *Manager & Literatuur*, 11, 4, 8-9.
- 82. De Haan, E., & Burger, Y. (2005). Coachen: oude wijn rijpt in nieuwe vaten. *Tijdschrift Openbaar Bestuur*, May.
- 83. De Haan, E., & Burger, Y. (2005). Coachen met collega's. *Nederlands Tijdschrift voor Coaching*, 1, 3.

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- 84. De Haan, E. (2004). The consulting process as drama. *Ashridge 360 Journal*, Autumn.

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- 85. De Haan, E. (2002). Machiavelli en de machtsspelen aan de top van de hiërarchie. [A study into the relevance of Machiavelli to consultants working with power and politics in organisations.] *Filosofie*, 12, 5.
- 86. De Haan, E. (2002). Daar valt niet tegenop te leren! Fantasieën en beperkingen van leren met collega's. Two articles on the fantasies around and obstacles to learning in organisations. *Manager & Literatuur*, 8, 6 and 8, 9 [Two instalments].

B Chapters

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89. Mannhardt, S. & De Haan, E. (2017). Coaching-Beziehung. In S. Greif, H. Möller, & W. Scholl (Eds.), *Handbuch Schlüsselbegriffe im Coaching* (S. 1-10). Heidelberg: Springer.

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5 PhD Thesis

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