

# List of Publications

## by Erik de Haan



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## 1 Books

1. De Haan, E. (2020). *What Works in Executive Coaching: Understanding outcomes through quantitative research and practice-based evidence*. London & New York: Routledge.
2. Thöne, D., De Vuijst, J. & De Haan, E. (2020). *Zorg ook voor jezelf: praktische tips in moeilijke tijden*. Amsterdam: Appeltaart voor managers. ISBN 978-90-824349-4-1. Also published in English: **Caring for professionals: practical tips in difficult times**, and in Arabic, Czech, Finnish, French, Kazach, Russian, Turkish.
3. De Haan, E. (2019). *Critical Moments in Executive Coaching: Understanding coaching process through research and evidence-based theory*. London & New York: Routledge. Also published in Dutch: **Spannende momenten in coaching: wat weten we over het coachingproces dankzij kwalitatief onderzoek?** Amsterdam: Boom, 2019.
4. De Haan, E. (2017). *Team Coaching Pocketbook*. Alresford: Management Pocketbooks. ISBN 9781906610906. Also published in Dutch: **Team coaching: gezamenlijke reflectie als motor voor prestatie**. Amsterdam: Boom, 2017. And in Italian: **Team coaching**, in 2018. Firenze: Giunti Psychometrics.
5. Regouin, W. & De Haan, E. (2015). *Supervisie: gids voor supervisanten*. Assen: Van Gorcum. Revised 9<sup>th</sup> edition: 2017. ISBN 97890232554034. Also published in Korean and English: De Haan, E. & Regouin, W. **Being supervised: a guide for supervisees**. London: Karnac Books, 2016. ISBN 9781782204237.
6. De Haan, E. & Kasozi, A. (2014). *The leadership shadow: how to recognise and avoid derailment, hubris and overdrive*. London: Kogan Page. ISBN 9780749470494. Also published in Dutch: **De schaduwkant van leiderschap: herkennen en vermijden van hoogmoed, ontsporing en excessen**. Assen: Van Gorcum, 2014. ISBN 9789023253419
7. De Haan, E., Baldwin, A., Carew, N., Conway, S., Elliman, J., Hazell, J., Martin, A., Mureau, S., O'Connell, P., Pounder, N., Rutherford, P. & Wanke, C. (Eds., 2013). *Behind closed doors: stories from the coaching room*. Faringdon: Libri. Enlarged second edition with A. Craig, R. Evers-Cacciapaglia, I. Duit & M. Grant: 2016. ISBN 9781907471773
8. De Haan, E., & Sills C. (Eds., 2012). *Coaching relationships: relational coaching field book*. Faringdon: Libri. ISBN 9781907471285
9. De Haan, E. (2011). *Supervisie in actie: handboek supervisie voor coaches en adviseurs*. Assen: Van Gorcum. ISBN 9789023247883. Also published in Korean and English: **Supervision in action: a relational approach to coaching and organisation supervision**. Columbus: McGraw-Hill / Open University Press, 2012. ISBN 9780335245772
10. De Haan, E. (2007). *Relationele coaching: wegen naar meesterschap in helpende gesprekken*. Assen: Van Gorcum. ISBN 9789023243489. Also published in English: **Relational coaching: journeys towards mastering one-to-one learning**. Chichester: Wiley, 2008. ISBN 9780470724286

11. De Haan, E. (2005). *Advieseren voor gevorderden: over de verleidingen, risico's en grenzen van het vak*. Assen: Van Gorcum. ISBN 9789023241416  
Also published in English: **Fearless consulting: temptations, risks and limits of the profession**. Chichester: Wiley, 2006. ISBN 9780470026953  
Also published in Russian: Бесстрашный консалтинг. Piter Print, 2007. ISBN 9785911803193
12. De Haan, E. & Burger, Y. (2004). *Coachen met collega's: praktijkboek individuele consultatie*. Assen: Van Gorcum. Revised second edition: 2007, third edition: 2009, fourth edition: 2011, revised fifth edition: 2013, revised sixth edition: 2017. ISBN 978902325096  
Also published in English: **Coaching with colleagues: an action guide to one-to-one learning**. Basingstoke: Palgrave Macmillan, 2005. Revised second edition: 2013. ISBN 9781403943231; Second edition: ISBN 9781137359193
13. De Haan, E. (2001). *Leren met collega's: praktijkboek intercollegiale consultatie*. Assen: Van Gorcum. Revised second edition: 2004, revised third edition: 2007, fourth edition: 2009. ISBN 978902324265  
Also published in English: **Learning with colleagues: an action guide to action learning**. Basingstoke: Palgrave Macmillan, 2005. ISBN 9781403942876
14. De Haan, E. (1997). *King Lear voor adviseurs en managers: het adviesproces als drama*. Schiedam: Scriptum. 9055940933  
Also published in English: **The consulting process as drama: learning from King Lear**. London: Karnac Books, 2003. ISBN 9781855759862

## 2 Peer Reviewed Journal Articles

### 2020:

1. Moly, J., De Haan, E., Stride, C. & Gray, D.E. (2020). The Contribution of Common Factors to Coaching Effectiveness: Lessons from Psychotherapy Outcome Research. *Journal of Applied Psychology*, to be submitted.
2. De Haan, E., Moly, J., Nilsson, V.O. (2020). New findings on the effectiveness of the coaching relationship: time to think differently about active ingredients? *Consulting Psychology Journal* 72(3), 155–167.
3. Erdös, T., de Haan, E. & Heusinkveld, S. (2020) Coaching: client factors & contextual dynamics in the change process, *Coaching: An International Journal of Theory, Research and Practice*, DOI: [10.1080/17521882.2020.1791195](https://doi.org/10.1080/17521882.2020.1791195)

### 2019:

4. Gray, D.E., De Haan, E. & Bonneywell, S. (2019). Coaching the 'ideal worker': Female leaders and the gendered self in a global corporation. *European Journal of Training and Development*, 43.7/8, 661-681.
5. De Haan, E. & Nieß, C. (2019). Verschillen tussen spannende momenten voor cliënten, coaches respectievelijk sponsors van coaching. *M & O*, 1, 13-42.

6. De Haan, E. (2019). A systematic review of qualitative studies in workplace and executive coaching: the emergence of a body of research. *Consulting Psychology Journal*, 71.4, 227-248.
  7. De Haan, E., Gray, D.E. & Bonneywell, S. (2019). Executive coaching outcome research in a field setting: A near-randomized controlled trial study in a global healthcare corporation. *Academy of Management Learning and Education*, 18.4, 1-25.
- 2018:**
8. De Haan, E. & Burger, Y. (2018). Analyse van coachgedrag: Hoe scoren coaches zichzelf, en wat vinden hun cliënten ervan? *M & O*, 2, 4-24.
- 2017:**
9. De Haan, E. (2017). Trust and safety in coaching supervision. Some evidence that we are doing it right. *International Coaching Psychology Review*, 12.1, 37-48.
  10. De Haan, E. & Nilsson, V.O. (2017). Evaluating Coaching Behavior in Managers, Consultants and Coaches: A Model, Questionnaire, and Initial Findings. *Consulting Psychology Journal*, 69.4, 315-333.
- 2016:**
11. De Haan, E., Grant, A., Burger, Y., & Eriksson, P.-O. (2016). A large-scale study of executive coaching outcome: the relative contributions of working relationship, personality match, and self-efficacy. *Consulting Psychology Journal: Practice and Research* 68.3, 189-207. ISSN 1065-9293
  12. De Haan, E. (2016). The leadership shadow: How to recognise and avoid derailment, hubris and overdrive. *Leadership* 12: 504-512.
- 2015:**
13. De Haan, E. & Nieß, C. (2015). Differences between critical moments for clients, coaches, and sponsors of coaching. *International Coaching Psychology Review*, 10.1, 38-61. ISSN 1750-2764
- 2014:**
14. De Haan, E. (2014). Back to basics III: on inquiry, the groundwork of coaching and consulting. *International Coaching Psychology Review*, 9.1, 81-91. ISSN 1750-2764
- 2013:**
15. De Haan, E. & Duckworth, A. (2013). Signaling a new trend in coaching outcome research. *International Coaching Psychology Review*, 8.1, 6-20. ISSN 1750-2764
  16. De Haan, E., Duckworth, A., Birch, D. & Jones, C. (2013). Executive coaching outcome research: the predictive value of common factors such as relationship,

personality match and self-efficacy. *Consulting Psychology Journal: Practice and Research*, 65.1, 40-57. ISSN 1065-9293

**2012:**

17. De Haan, E. & Nieß, C. (2012). Critical moments in a coaching case study: illustration of a process research model. *Consulting Psychology Journal: Practice and Research*, 64, 3, 198-224. ISSN 1065-9293
18. De Haan, E. (2012). Back to basics II: how the research on attachment and reflective-self function is relevant for coaches and consultants today. *International Coaching Psychology Review*, 7.2, 194-209. ISSN 1750-2764

**2011:**

19. De Haan, E. (2011). Back to basics I: how the discovery of transference is relevant for coaches and consultants today. *International Coaching Psychology Review*, 6.2, 180-193. ISSN 1750-2764
20. De Haan, E., Culpin, V. & Curd, J. (2011). Executive coaching in practice: what determines helpfulness for clients of coaching? *Personnel Review*, 40, 1, 24-44. ISSN 0048-3486

**2010:**

21. De Haan, E. & Sills, C. (2010). The relational turn in executive coaching. *The Journal of Management Development*, 29, 10, 845-851. ISSN 1758-7492
22. De Haan, E., Bertie, C., Day, A. & Sills, C. (2010). Critical moments of clients of coaching: towards a 'client model' of executive coaching. *Academy of Management Learning and Education*, 5, 2, 109-128. ISSN 1537-260X
23. De Haan, E., Bertie, C., Day, A. & Sills, C. (2010). Critical Moments of Clients and Coaches: A Direct-Comparison Study. *International Coaching Psychology Review*, 5, 2, 109-128. ISSN 1750-2764

**2008:**

24. Day, A., De Haan, E., Sills, C., Bertie, C & Blass, E. (2008). Coaches' experience of critical moments in the coaching. *International Coaching Psychology Review*, 3, 3, 207-218. ISSN 1750-2764
25. De Haan, E. (2008). I struggle and emerge – critical moments of experienced coaches. *Consulting Psychology Journal: Practice and Research*, 60, 1, 106-131. ISSN 1065-9293
26. De Haan, E. (2008). I doubt therefore I coach – critical moments in coaching practice. *Consulting Psychology Journal: Practice and Research*, 60, 1, 91-105. ISSN 1065-9293

27. De Haan, E. (2008). Becoming simultaneously thicker and thinner skinned: the inherent conflicts arising in the professional development of coaches. *Personnel Review*, 37, 5, 526-542. ISSN 0048-3486

**2006:**

28. Caulat, G., & De Haan, E. (2006). Virtual peer consultation: how do virtual leaders learn? *Organisations & People*, 13, 4, 24-32. ISSN 1350-6269
29. De Haan, E., & De Ridder, I. (2006). Action learning in practice: how do participants learn? *Consulting Psychology Journal*, 58, 4, 216-231. ISSN 1065-9293

**2005:**

30. De Haan, E. (2005). Refloating stranded organisations. *Organisations & People*, 12, 4, 30-38. ISSN 1350-6269
31. De Haan, E. (2005). Free Space. *Philosophy of Management, Spring*, 47-48. ISSN 1740-3812

**2003:**

32. De Haan, E., & De Ridder, I. (2003). Intercollegiale consultatie: hoe leren deelnemers? *M & O*, 3, 5-30. ISSN 0165-1722

**2000:**

33. De Haan, E. (2000) – Filosofie aan het werk. *Filosofie In Bedrijf*, 12(3), 76-77. ISSN 1384-1009

**1999:**

34. De Haan, E. (1999). Weldadig spreken met dubbele tong. Ironie als techniek van de helpende buitenstaander bij veranderingen. *Filosofie In Bedrijf*, 11(3), 54-64. ISSN 1384-1009

**1996:**

35. De Haan, E., Lutz, C. & Noest, A.J. (1996). Nonspatial visual attention explained by spatial attention plus limited storage. *Perception*, 25, 5, 591-608. ISSN 0301-0066

**1995:**

36. De Haan, E., Erens, R.G.F. & Noest, A.J. (1995). Shape from Shaded Random Surfaces, *Vision Research*, 35, 21, 2985-3001. ISSN 0042-6989

37. De Haan, E. (1995). Edge-curvature discriminability argues against explicit curvature detectors. *Journal of the Optical Society of America A*, 12, 202-213. ISSN 0740-3232

**1994:**

38. De Haan, E. Boulton, J.C., Noest, A.J. & Koenderink, J.J. (1994). Rapid segmentation of one-dimensional noise textures across borders. *Vision Research*, 34, 2689-2700. ISSN 0042-6989

### 3 Peer Reviewed Book Chapters

1. Birch, D. & De Haan, E. (2020). Supervision for OD consultants and the organisations they work with. In T. Bachkirova, P. Jackson, & D. Clutterbuck (Eds.), *Coaching and mentoring supervision: theory and practice* (2<sup>nd</sup> Edition; pp. ???). Oxford: Oxford Brookes University.
2. Haan, E. and Gannon, J. (2016). The Coaching Relationship. In T. Bachkirova, G. Spence & D. Drake, *Sage Handbook of Coaching* (chapter 11; pp. 195-221). London: Sage.
3. De Haan, E. (2013). Prologue: on inquiry the groundwork of coaching & Epilogue: developing our capacity to be affected in relationship. In E. de Haan, A. Baldwin, N. Carew, S. Conway, J. Elliman, J. Hazell, A. Martin, S. Mureau, P. O'Connell, N. Pounder, P. Rutherford & C. Wanke (Eds.), *Behind closed doors: stories from the coaching room*. Faringdon: Libri. ISBN 9781907471773
4. De Haan, E., & Duckworth, A. (2012). The coaching relationship and other 'common factors' in executive coaching outcome. In E. de Haan, & C. Sills (Eds.), *Coaching relationships: relational coaching field book* (pp. 185-196). Faringdon: Libri. ISBN 9781907471285
5. De Haan, E. & Birch, D. (2011). Supervision for organisation consultants. In T. Bachkirova, P. Jackson, & D. Clutterbuck (Eds.), *Coaching and mentoring supervision: theory and practice* (pp. 216-229). Oxford: Oxford Brookes University. ISBN 9780335242986
6. De Haan, E. (2005). Kiezen van oplossingen. In G.J. Schuiling, & W. Heine (Eds.), *Leren stimuleren* (chapter 5). Assen: Van Gorcum. ISBN 9789023241713

### 4 Other Publications

#### A Journal articles

**2020:**

1. De Haan, E. (2020). What does leadership fit for a 21st century VUCA world look like? *People Management*, 13 Jul 2020.



2. De Haan, E. (2020). The black-and-white magic of feedback. *Coaching Today*, July, 22-25.
3. De Haan, E. (2020). A new kind of leadership in this 21st Century VUCA world. *The Training Journal*, July.
4. De Haan, E. (2020). A measurable impact: how can organisations get the support to navigate changes and uncertainties? *Coaching @ Work*, March, 14.
5. De Haan, E. & Hughes, M. (2020). In conversation with Prof. Erik de Haan. *The Coaching Psychologist* 16(1), 4-10.
6. De Haan, E. & Moly, J. (2020). Active ingredients: the latest in coaching outcome research. *Coaching @ Work* 15, January, 36-40.
7. De Haan, E. (2020). From the first moment I saw you. How important are first impressions? *Coaching Today*, January, 24-27.

#### **2019:**

8. De Haan, E. (2019). Executives en hun 'schaduw': nieuw onderzoek toont geschiktheid coaching aan (Executives and their shadows: new research showing the usability of coaching). *Tijdschrift voor Coaching*, December, 106-109.
9. De Haan, E., Bonneywell, S. & Gammons, S. (2019). Trial effects. *Coaching @ Work*, 14.6, 32-36.
10. De Haan, E. (2019). New research provides insight into active ingredients in coaching. *Coaching Perspectives*, October, 36-38.
11. De Haan, E. (2019). Coaching begins at hello. *The Training Journal*, July, 29-31.
12. Shohet, R., Birch, D. & De Haan, E. (2018). Love over fear: an experience of assessment. *Coaching Today*, July, 14-18.
13. De Haan, E. (2019). Team coaching: a fleeting moment of noticing? *Coaching Today*, January, 12-19.
14. De Haan, E. (2019). Claiming and letting go: presence is a tricky problem for team coaches. *Coaching @ Work*, January, 18-19.

#### **2018:**

15. De Haan, E. (2018). Special Report: Supervision. We need more good supervisors. *Coaching @ Work*, October, 13.6, 33-35.
16. De Haan, E. (2018). Wat doen we met het gebrek aan regulering in coaching? [What to do with the lack of regulation in coaching?] *Tijdschrift voor Coaching*, March, 87-91.
17. De Haan, E. (2018). Are you the coach you think you are? Different perspectives on coaching behaviour. *Coaching Today*, January, 6-10.
18. De Haan, E. & Duit, I. (2018). Troubleshooter: here's my opinion. *Coaching @ Work*, January 2018, 13.1, 26-27.



## 2017:

19. De Haan, E. (2017). Perspective: is this your best. Are you the coach you think you are? Erik de Haan shares research comparing coach and client perspectives. *Coaching @ Work*, November 2017, 12.6, 10-13.
20. De Haan, E. (2017). Many factors influence our coaching perceptions. *Coaching @ Work*, September 2017, 12.5, 7.
21. De Haan, E. (2017). How supervisors attend to coaches, so that they attend to leaders. *Coaching Perspectives* 15, 6-8.
22. De Haan, E. (2017). De onschatbare waarde van reflectie [The sheer value of reflection]. *Coachlink Magazine* 7, 41.
23. Burger, Y. & De Haan, E. (2017). Coachingonderzoek als laboratorium van het adviesvak – Over onderzoek naar coaching en een provocatie van adviseurs. [How coaching research may inspire organisational consultants]. *Management & Consulting* 4, 108-111.
24. De Haan, E. & McCarry, P. (2017). The sports coach meets the executive coach II: what can we learn from executive coaching. *Coaching Today*, January 2017, 20-25.

## 2016:

25. McCarry, P. & De Haan, E. (2016). The sports coach meets the executive coach I: what can we learn from sports coaching? *Coaching Today*, October 2016, 6-11.
26. De Haan, E. (2016). Arbeitsfähig bleiben – Balance halten – Einsichten gewinnen. Wie Coaching und Supervision Qualität für Organisationen sichern. *Organisationsberatung, Supervision, Coaching*, 23.4, 439–447.
27. De Haan, E. (2016). What works in coaching? New research into coaching shows what really produces results. *The Training Journal*, July 2016, 19-22.
28. De Haan, E. (2016). Helderheid over doelen en werkwijzen. Onderzoek naar de werkzame bestanddelen van executive coaching. *Tijdschrift voor Begeleidingskunde*, 5.2, 16-22.
29. De Haan, E. (2016). Working with the leadership shadow: coaching and supervision for quality assurance. *Coaching Today*, January, 6-10.

## 2015:

30. De Haan, E. (2015). Keeping fit, maintaining balance, gaining insight: how coaching and supervision provide quality assurance for organisations. *ECVision. Supervision and Coaching in Europe: Concepts and Consequences* (report published by the European Commission), 27-35.
31. Metselaar, C. & De Haan, E. (2015). A critique of the use of diagnostic instruments in executive coaching. *Coaching Today*, July, 16-17.
32. De Haan, E. (2015). The shadow side of boards – and how team coaches can help. *The Training Journal*, May 2015, 49-52.

33. De Haan, E. (2015). De toekomst van de begeleidingskunde. *Tijdschrift voor Begeleidingskunde*, 4.2, 17.
34. Boekholt, M., Van Gorp, J. & De Haan, E. (2015). De werkzame elementen van coaching: relatie coach-coachee belangrijkste sleutel effectiviteit. *Tijdschrift voor coaching*, March 2015, 102-105.
35. De Haan, E. & Copeland, A. (2015). The Leadership Shadow. Part one: *The Training Journal*, January 2015, 21-24. Part two: *The Training Journal*, February 2015, 21-24.
36. De Haan, E. & Burger, Y. (2015). Werkt executive coaching? En zo ja, wat werkt en voor wie? *De Psycholoog*, January, 10-20.

#### **2014:**

37. De Haan, E. & Mannhardt, S. (2014). Wirkungsvolles Executive-Coaching – Worauf kommt es an? *Coaching Magazin*, 4, 35-39.
38. De Haan, E. (2014). Dealing with the shadow side of business. *HR Magazine*, In Press.
39. De Haan, E. & Kasozi, A. (2014). Herkennen en vermijden van hoogmoed, ontsporing en excessen: de schaduwkant van leiderschap. *Tijdschrift voor Management Development*, 22.4, 22-25.
40. De Haan, E. & Kasozi, A. (2014). De schaduwkant van leidinggeven: coachen bij hoogmoed, ontsporing en excessen. *Tijdschrift voor coaching*, 3, 24-29.
41. Page, N. & De Haan, E. (2014). Does coaching work? ...and if so, how? *The Psychologist*, 27.8, 582-586.
42. De Haan, E. & Carroll, M. (2014). Moral Lessons – Part 2: further guidance. *Coaching @ Work* 9.2, March/April, 46-50.
43. De Haan, E. & Carroll, M. (2014). Moral Lessons – Part 1: what would you do? *Coaching @ Work* 9.1, January/February, 37-39.
44. De Haan, E. & Nieß, C. (2014). Critical moments [A comparison between clients', coaches', and sponsors' perceptions of change]. *Training Journal*, January, 65-69.
45. Wiggins, L., Bird, J., Reilly, C., Atter, A. & De Haan, E. (2014). Reliving the Moment: using audio playback in coaching supervision. *Coaching Today*, April, 23-27.

#### **2013:**

46. De Haan, E. & Dini, S. (2013) Il 'più grande progetto mai realizzato' sui risultati del coaching: risultati preliminary. *Sviluppo & Organizzazione*, Ottobre, 52-57.
47. De Haan, E. & Page, N. (2013). Onderzoek naar de uitkomsten van coaching. *Tijdschrift voor coaching*, 3, 102-103.

- 48. De Haan, E. & Burger, Y. (2013). Klik blijkt belangrijkste voorspeller. Eerste bevindingen van groot onderzoek naar de opbrengsten van coaching. *LVSC Tijdschrift voor Supervisie*, 2.4, 28-35.
- 49. De Haan, E. (2013). 'Klik' bepaalt effectiviteit coaching. *Loopbaanvisie* 3, 68-71.
- 50. De Haan, E. & Page, N. (2013). Coaching - making it count. *Training Journal*, August 2013, 66-69.
- 51. De Haan, E. & Mannhardt, S. (2013). Coaching-studie – Die Zutaten des Erfolgs. *Trainingaktuell*, August 2013, 6-7.
- 52. De Haan, E. & Page, N. (2013). Outcome report: conversations are key to results. *Coaching @ Work*, July/August 2013, 10-13.
- 53. De Haan, E. (2013). Canon van de begeleidingskunde. *LVSC Tijdschrift voor Supervisie*, 2.2, 58-59.

#### **2012:**

- 54. De Haan, E. & Taeger, F. (2012). Teilnehmer für die weltweit größte Coaching-Studie gesucht. *Coaching Magazin* 3, 6-7.
- 55. De Haan, E. & Copeland, A. (2012). Calling all coaches – help us to break new ground. *Coaching @ Work*, July/August 2012, 56-57.
- 56. Copeland, A. & De Haan, E. (2012). The greatest coaching outcome research ever. *The Listener*, May 2012, 2-5.
- 57. Copeland, A. & De Haan, E. (2012). A major pesquisa sobre resultados do coaching [Portuguese translation of the above article]. *Journal Ação in Coaching*, Maio 2012, 23-25.
- 58. De Haan, E. (2012). Super visie in actie: vernieuwen en verbinden. *LVSC Tijdschrift voor Supervisie*, pp. 278-279.
- 59. De Haan, E. (2012). Het effect van coaching [coaching effectiveness: the largest coaching outcome research ever]. *Tijdschrift voor Ontwikkeling in organisaties*, 3 (September Issue), 37-41.

#### **2011:**

- 60. De Haan, E. & Peters, K. (2011). A commentary on Simon Jenkins' Coaching Philosophy, Eclecticism and Positivism. *Annual Review of High Performance Coaching & Consulting*, 2011, 91-94.
- 61. De Haan, E. (2011). De organisatiesupervisor – schaduwadvisering voor organisatieadviseurs [The organisation supervisor – shadow consulting for organisation consultants]. *Tijdschrift voor Coaching*, 3, 74-79.
- 62. Wiggins, L., Atter, A., & de Haan, E. (2011). Supervision, lives and audiotapes. *Coaching @ Work* 6, 6, 42-45.

- 63. De Haan, E., & Nieß, C. (2011). Altered images. *Coaching @ Work* 6, 4, 34-37.
- 64. De Haan, E., & Nieß, C. (2011). Change through executive coaching: the organisational perspective. *The Training Journal*, July, 66-70.
- 65. De Haan, E., & Wels, I. (2011). De link tussen top, topteams en high performance. [Development at the top: an inquiry into personal development at executive-board level] *Management & Consulting*, July.
- 66. De Haan, E., & Birch, D. (2011). Supervision for consultants. *The Training Journal*, January, 63-67.
- 67. Robinson, E., & De Haan, E. (2011). Supervision: learning about my 'esprit de l'escalier'. *Coaching @ Work*, 6, 1, 38-41.

**2010:**

- 68. De Haan, E., & Duckworth, A. (2010). De steen der wijzen van executive coaching: wat werkt? [The holy grail of executive coaching: what works?]. *Tijdschrift voor Coaching*, 3, 74-79.
- 69. De Haan, E. (2010). Tien geboden voor de executive coach: hoezeer coaches kunnen leren van modern kwantitatief onderzoek in de psychotherapie [What psychotherapy research may teach executive coaches]. *Management en Consulting* 1, 10-14.
- 70. De Haan, E., & Duckworth, A. (2010). The holy grail of executive coaching: discovering what really works. *Coach & Mentor*, Spring, 24-27.
- 71. De Haan, E., & Birch, D. (2010). Quality control for coaching. *The Training Journal*, August, 71-74.

**2009:**

- 72. Duckworth, A., & de Haan, E. (2009). The ties that bind. *Coaching @ Work* 4.5, September/October, 30-34.
- 73. Duckworth, A., & de Haan, E. (2009). What clients say about our coaching. *The Training journal*, August, 64-67.
- 74. De Haan, E. (2009). Executive coaching strategies for leading in turbulent times. *European Foundation for Management Development Journal*, 3, 3, 7-8.
- 75. De Haan, E. (2009). Coachen aan weerszijden van het kanaal [Coaching on both sides of the channel]. *Management en Consulting*, 3, 23.
- 76. De Haan, E. (2009). Meeting of minds - Coaching in real time. *Coaching @ Work*, January, 28-31.
- 77. De Haan, E. (2009). Double Dutch – Letter from the Netherlands. *Coaching @ Work*, March, 17.

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## **5 PhD Thesis**

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